





**COURSE GUIDE 2022/23** 

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# Welcome to IH Sydney **Training Services!**

Congratulations on your decision to study with us at IH Sydney Training Services Pty Ltd. I am committed to helping you in your journey to achieve personal study goals.

Our team will provide you with friendly guidance and assistance to ensure that you gain the maximum benefit from your studies. They work hard so that your time with us proves to be enjoyable, safe and productive.

Our programs are aligned to meet the needs of Australian Business, offering you the ability to be industry ready after graduation.

All of us at IH Sydney are friendly and really want you to enjoy yourself whilst you learn.

Enjoy your time with us. Our campuses are in some of Australia's best cities, offering a great variety of restaurants, cafes, shopping places and things to do.

I firmly believe in quality - quality of the training and of the resources so that you have the best opportunity to learn your chosen skill set. It is my job to deliver this to you.

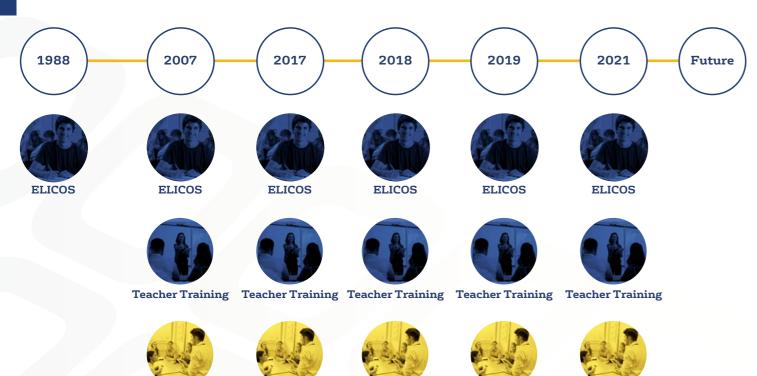
If you have any queries or concerns whilst you are a student of IH Sydney Training Services Pty Ltd, please do not hesitate to discuss them with me or any member of our team.

I wish you every success with your studies.

**Tim Eckenfels** 

CEO, IH Sydney Training Services Pty Ltd.

# Why Study at Business College at IH



**Business** 

College at IH

Sydney City Campus

We are committed to providing quality training and internationally recognised qualifications, which gives our graduates a true advantage when seeking employment opportunities worldwide.

College at IH

Sydney City Campus



College at IH

Sydney City Campus



**Business** 

College at IH

Sydney City Campus

Bondi Campus

Darwin Campus

Melbourne Campus



College at IH

Sydney City Campus

**Bondi Campus** 

Darwin Campus

Gold Coast Campus Byron Bay Campus







# How We Teach

## **Face-to-Face Training**

Our face-to-face delivery provides all students the opportunity to challenge their learning development in a way that helps them expand their thinking, and giving every student what they need to get the most out of each class session.

The group and individual interaction allows dialogue and group activities in a social environment build soft skills and enhances their understanding in order to achieve competency in a class setting.

## Flexible Learning

Our flexible delivery consists of a mixture of face-to-face delivery and virtual attendance, where students are guided through the course material, and answer questions and clarify information provided in the learner guide, our LMS (Canvas), Rise, and YouTube.

- 1. Virtual (training available online or via email submission)
- 2. Distance (training available via correspondence)
- 3. Attendance required (training includes some fixed-time online lectures or fixed-time class components)
- 4. Fixed submission dates (assessment pieces have set submission dates).

## **Mixed Mode Training**

Our flexible delivery combines both face-to-face and virtual training\* whereby the students' training delivers and captures a much richer training experience. The learning material helps students with a greater variety of learning styles than a traditional approach. Blended flexible learning for training and assessment can have a profound impact on results and progression, as it trains your learning by optimising your ability to develop skill sets and boost your performance and outcomes.

<sup>\*</sup>Subject to change



We are located in the heart of vibrant and multicultural Sydney, within walking distance of public transport, Sydney Opera House, Sydney Harbour Bridge, Darling Harbour, Hyde Park, Chinatown, and Sydney's best shopping and entertainment.

# OUR CAMPUSES 8 FACILITIES



Level 1 203 Clarence Street Sydney, NSW





Our Sydney City campus is located in a heritage-listed building fitted with 17 spacious, comfortable and well-equipped classrooms with modern audiovisual equipment



Ping-pong table



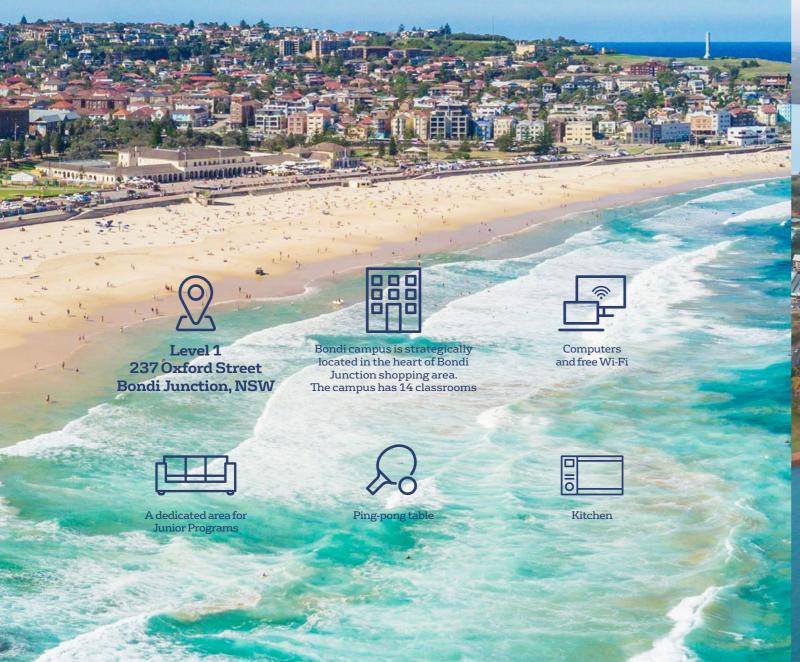
Our students and trainees also have access to computers and free Wi-Fi throughout the centre, and study rooms for self-access



Kitchen



International House Bondi is located in Bondi Junction, less than a 5-minute walk from the train station. Surrounded by shops, restaurants and cafes, the school is a 15-minute train ride from Sydney City and just a 20-minute bus ride away from the iconic Bondi Beach.



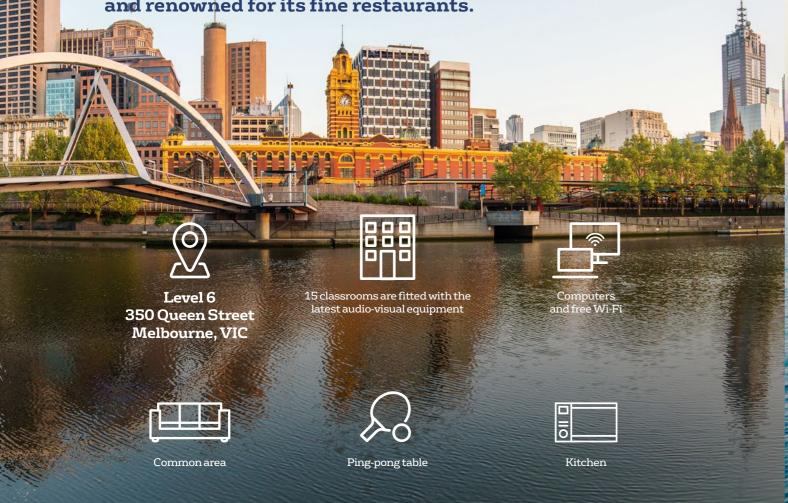


Darwin campus is located in the Darwin CBD, close to public transportation, restaurants, cafes and all sorts of shops and stores in the Darwin pedestrian mall. Public transport stops directly in front of the campus. Darwin is one of Australia's most livable cities, with warm, welcoming people. Jobs are plentiful, and the cost of living is considerably lower than Sydney or Melbourne. Students residing in Darwin have an opportunity to partake in an authentic Australian experience, and also learn about Aboriginal culture.





Melbourne campus is located in the heart of the Melbourne Central Business District, on level 6 of a beautifully renovated building. Public transport stops directly infront of the building. Cafes, restaurants and shops surround the building and area. With a population of over 5 million, and architecture and style often compared to Europe, students will enjoy the casual, classy and affordable lifestyle offered in Melbourne. Known as Australia's second largest city, it is regarded as the cultural and fashion capital of Australia and renowned for its fine restaurants.





The Gold Coast is famous for its sandy beaches, waterways, strong surfing culture and nightlife. The region is also rich in rainforests, mountain ridges and valleys. International House Gold Coast is located in Southport, an education hub and home to many international students. With its 14 classrooms and spectacular views of the ocean, beaches and Surfer Paradise, it is next to public transport, cafes, restaurants and student accommodation.



outdoor terrace

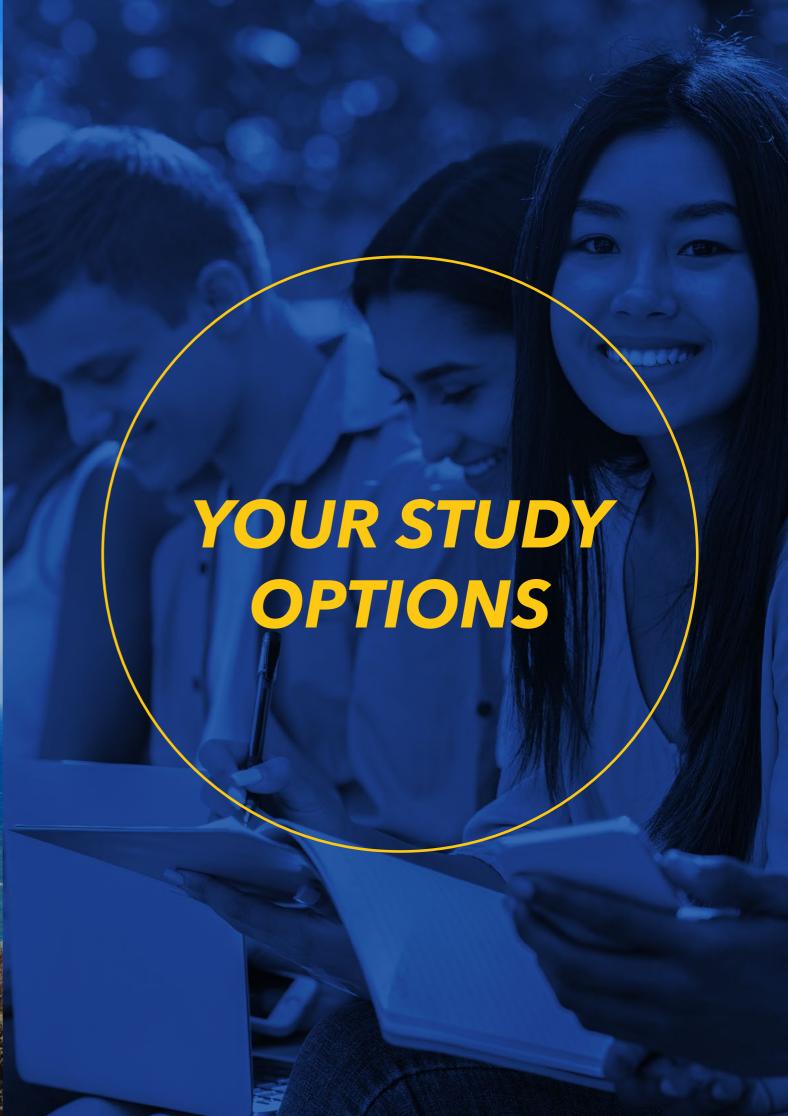














SYDNEY CITY, BONDI, DARWIN, MELBOURNE, **GOLD COAST, BYRON BAY** 



### **DURATION**

BSB30120 | CRICOS 105528F **CERTIFICATE III IN BUSINESS** 4 Terms BSB40120 | CRICOS 105529E

**CERTIFICATE IV IN BUSINESS** 

BSB50120 | CRICOS 105531M **DIPLOMA OF BUSINESS** 6 Terms

BSB60120 | CRICOS 105533 | ADVANCED DIPLOMA OF **BUSINESS** 

Each term consists of 6 weeks of study and 2 weeks holiday



### **INTAKE DATES**

January March May

6 Terms

July September

November



### STUDY MODE

Face to face on campus or Virtual Blended model



### **TUITION FEE**

Please go to our website at www.ihbc.edu.au for more information

# **BUSINESS**

Step up to an exciting career in business. These courses will equip you with the skills you need to work in a wide range of industries.\*

\*Program, delivery mode and timetables are subject to change + Internship opportunities are available for this program Certificate III in Business is delivered via virtual blended model in Darwin campus

### **Certificate III in Business**

Take the first step in gaining a qualification in Business. This course is suited to those who want to start a career in business or are looking for a new path.

CRICOS 105528F

| TERM 1     |            |
|------------|------------|
| SBTEC303 L | Create ele |

BSBWRT311 | Write simple documents BSBPEF301 | Organise personal work priorities

| BSBINS302 |   |
|-----------|---|
| BSBLDR301 | ĺ |
| BSBPEF302 | i |
|           |   |

nise workplace information Support effective workplace relationships

BSBXTW301 | Work in a team

CAREER OUTCOMES: Clerical and Administrative | Sales | Community and Personal Services

### **Certificate IV in Business**

This qualification reflects the varied roles of individuals across different industry sectors who apply a broad range of competencies using some discretion, judgement and relevant theoretical knowledge.

BSB40120

CRICOS 105529E

Apply critical thinking to work practices BSBTEC404 | Use digital technologies to collaborate in a work

BSBXCM401 | Apply communication strategies in the workplace BSBMKG434 | Promote products & services

Promote innovation in team er

Manage personal health & wellbeing

Apply critical thinking skills in a team environment

Support personal wellbeing in the workplace

BSBXCM301 | Engage in workplace communication

# BSBCMM411| Make presentations

BSBWHS411 | Implement & monitor WHS policies, procedures &

Write complex documents BSBTWK401 | Build & maintain business relationships



CAREER OUTCOMES: Work in a wide range of business environments

## **Diploma of Business**

BSBOPS401 | Coordinate business resources

Gain the skills to influence others, work on projects and manage resources for an effective business.

BSB50120

CRICOS 105531M

BSBOPS501 | Manage business resources

BSBSTR502 | Facilitate continuous improvement BSBCMM511 | Communicate with influence

BSBTWK502 | Manage team effectiveness

Manage budget & finance BSBSUS511 | Develop workplace policies & procedures for

Develop critical thinking in others BSBPMG430 | Undertake project work



CAREER OUTCOMES: Operations Manager | Team Leader | Business Owner

# **Advanced Diploma of Business**

This qualification is suited to those who possess sound theoretical business skills and knowledge and would like to develop in order to create further educational and employment opportunities.

BSB60120

CRICOS 105533J

BSBINS601 | Manage knowledge & information

| Manage innovation & continuous improvement | Lead corporate social responsibility

BSBCMM511| Communicate with influence BSBOPS601 | Develop & implement business plans

CAREER OUTCOMES: Executive Officer | Program Consultant | Program Coordinator



BSBCRT611 | Apply critical thinking in complex problem solving

BSBXCM501 | Lead communication in the workplace

BSBSTR603 | Develop business continuity plans



SYDNEY CITY, BONDI, DARWIN, MELBOURNE, GOLD COAST, **BYRON BAY** 



### **DURATION**

BSB40820 | CRICOS 105530A CERTIFICATE IV IN MARKETING & COMMUNICATION BSB50620 | CRICOS 105532K **DIPLOMA OF MARKETING &** 

COMMUNICATION BSB60520 | CRICOS 105535G ADVANCED DIPLOMA OF **MARKETING & COMMUNICATION** 

Each term consists of 6 weeks of study and 2 weeks holiday



### **INTAKE DATES**

January March May July September November

6 Terms



### STUDY MODE Face to face on campus or Virtual

Blended model



## **TUITION FEE**

Please go to our website at www.ihbc.edu.au for more information

# **MARKETING &** COMMUNICATION

Provide leadership and strategic direction in the marketing and communication activities of an organisation.\*

\*Program, delivery mode and timetables are subject to change + Internship opportunities are available for this program Certificate IV and Diploma of Marketing & Communication are not available in Darwin Campus

### **Certificate IV in Marketing and Communication**

This qualification is suitable for those who possess developed marketing and communication skills, and a broad knowledge base in a wide variety of contexts.

## CRICOS 105530A

BSBMKG439| Develop & apply knowledge of communications industry
BSBWRT411 | Write complex documents

BSBMKG442 | Conduct e-marketing communications SIRXMKT006 | Develop a social media strategy

BSBCRT412 | Articulate, present & debate ideas

BSBTEC303 | Create electronic presentations

SIRXOSM005 | Develop a basic website for customer engagement

BSBMKG4371 Create & optimise digital media

### BSBMKG4331 Undertake marketing activities

BSBMKG435 | Analyse consumer behaviour

Direct Marketing Officer | Assistant Account Manager in Advertising | Media Assistant | Marketing Coordinator

### Diploma of Marketing and Communication

CRICOS 105532K

This qualification applies to individuals with a sound theoretical knowledge base in marketing and communication.

BSBMKG546 | Develop social media engagement plans

BSBTEC404 | Use digital technologies to collaborate in a work

BSBMKG547| Develop strategies to monetise digital engagement BSBMKG552 | Design & develop marketing communication plan

BSBMKG541 | Identify & evaluate marketing opportunities BSBCMM511 | Communicate with influence

BSBMKG555| Write persuasive copy





### Advanced Diploma in Marketing and Communication

This qualification reflects the role of individuals who provide leadership and strategic direction in the marketing and communication activities of an organisation.

CRICOS 105535G

BSBMKG624 | Manage market research BSBMKG626 Develop advertising campaigns

BSBMKG627| Execute advertising campaigns BSBMKG622| Manage organisational marketing processes

BSBCRT611 | Apply critical thinking for complex problem solving BSBTWK601 | Develop & maintain strategic business networks

Review organisational digital strategy BSBMKG624 | Manage market research

BSBMKG621| Develop organisational marketing strategy BSBCRT512 | Originate & develop concepts

BSBMKG623| Develop marketing plans BSBOPS601 | Develop & implement business plans



### **CAREER OUTCOMES:**

Marketing Manager | Marketing Strategist | Marketing Director



SYDNEY CITY, BONDI, DARWIN, MELBOURNE, **GOLD COAST, BYRON BAY** 



### **DURATION**

10904NAT | CRICOS 105377E **DIPLOMA OF SOCIAL MEDIA** MARKETING

10931NAT | CRICOS 106640 I **DIPLOMA OF DIGITAL** MARKETING

10787NAT | CRICOS 106639B ADVANCED DIPLOMA OF DIGITAL MARKETING 6Terms

CUA60420 | CRICOS 106545H ADVANCED DIPLOMA OF CREATIVE PRODUCT DEVELOPMENT 8 Terms

Each term consists of 6 weeks of study and 2 weeks holiday



January March May July September November



Face to face on campus or Virtual Blended model



### **TUITION FEE**

Please go to our website at www.ihbc.edu.au for more information

# DIGITAL MEDIA **MARKETING**

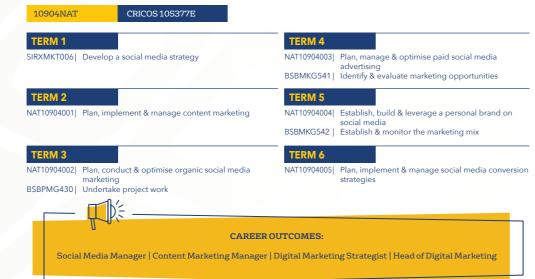
There are thousands of digital marketing roles waiting to be filled. Learn the skills you need to get your dream job!

\*Program, delivery mode and timetables are subject to change + Internship opportunities are available for this program

### Diploma of Social Media Marketing

This course is designed to make you a social media marketing expert. This course has 12-week Social Media work placement + Hubspot Certification included.

A 12-week unpaid work placement is compulsory for the Diploma of Social Media Marketing. Start applying your new skills whilst still studying. For more information, please visit our website www.ihBC.edu.au



### Diploma of Digital Marketing

| Designed to provide you with a broad rar marketing to design, implement and eva | nge of knowledge, methods and technologies in digital aluate digital marketing campaigns.                          |  |  |  |
|---|--|--|--|--|
| 10931NAT CRICOS 106640J   |  |  |  |  |
| TERM 1  | TERM 4   |  |  |  |
| NAT10931001  Conduct omnichannel marketing                                      | NAT10931004  Apply marketing automation  |  |  |  |
|   |  |  |  |  |
| TERM 2  | TERM 5   |  |  |  |
| NAT10931002  Plan & conduct performance marketing                               | BSBMKG547   Develop strategies to monetise digital engagement<br>BSBMKG546   Develop social media engagement plans |  |  |  |
| TERM 3  | TERM 6   |  |  |  |
| NAT10931003  Facilitate organic & earned marketing                              | BSBMKG555   Write persuasive copy<br>NAT10931005  Test to optimise performance                                     |  |  |  |
|   |  |  |  |  |
| CA  | REER OUTCOMES:   |  |  |  |
| Digital Marketing Specialist   Marketing Automation Specialist                  |  |  |  |  |

Performance Marketing Manager | Social Media Planner



### **Advanced Diploma of Digital Marketing**

You will be equipped with the skills to monitor and analyse current trends and development in digital marketing.

| 10787NAT         | CRICOS 106639B   |   |
|------------------|--|---|
| TERM 1           |  | TERM 4  |
| DGMANA001*   Use | velop a digital marketing plan<br>web analytics tools to gather data on marketing performanc<br>ait is required as a part of the qualification | DGMCON001  Develop & implement a content strategy for digital publication   |
| TERM 2           |  | TERM 5  |
| FNSORG501   Dev  | velop & manage budget  | DGMSEO001  Build & implement a search engine optimisation strategy DGMSEM001  Create & manage paid search campaigns |
| TERM 3           |  | TERM 6  |
| DGMWEB001   Opt  | timise a website within a digital marketing strategy   | DGMMED001  Plan & conduct email marketing DGMMED002  Plan & conduct marketing through social media                  |
|                  | _  |   |
|                  |  | CAREER OUTCOMES:  |
|                  | Digital Marketing Manager   Accoun   | at Executive - Digital Marketing   Head Advisor in Digital Marketing  |
|                  |  |   |

### Advanced Diploma of Creative Product Development

of creative arts industry contexts.





SYDNEY CITY, BONDI, DARWIN, MELBOURNE, GOLD **COAST, BYRON BAY** 



### **DURATION**

BSB40520 | CRICOS 103949A CERTIFICATE IV IN LEADERSHIP & MANAGEMENT

BSB50420 | CRICOS 104159A **DIPLOMA OF LEADERSHIP &** MANAGEMENT

BSB60420 | CRICOS 105534H ADVANCED DIPLOMA OF

**LEADERSHIP & MANAGEMENT** 6 Terms

**GRADUATE DIPLOMA OF** STRATEGIC LEADERSHIP 6 Terms

Each term consists of 6 weeks of study and 2 weeks holiday



### **INTAKE DATES**

January March May

July September November



### **STUDY MODE**

Face to face on campus or Virtual Blended model



### **TUITION FEE**

Please go to our website at www.ihbc.edu.au for more information

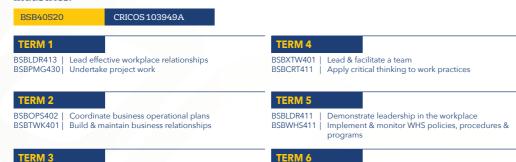
# **LEADERSHIP & MANAGEMENT**

Apply knowledge, practical skills and experience in leadership and management across a range of industries.\*

\*Program, delivery mode and timetables are subject to change + Internship opportunities are available for this program

### Certificate IV in Leadership and Management

Designed to provide you with leadership and mentoring skills, this is the best starting point for a new career. This qualification is designed to develop leaders and managers across a range of





### Diploma of Leadership and Management

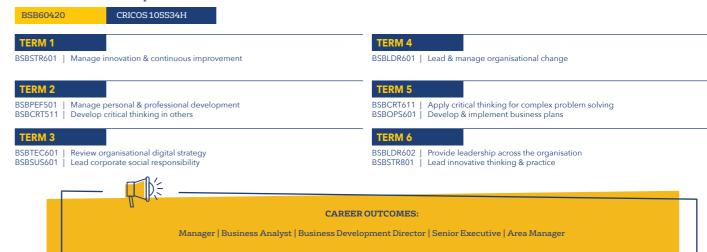
This qualification reflects the role of individuals who apply knowledge, practical skills and  $experience in \, leadership \, and \, management \, across \, a \, range \, of \, enterprise \, and \, industry \, contexts.$ 

| TERM 4  BSBTWK502   Manage team effectiveness BSBPEF501   Manage personal & professional development  TERM 5  |
|---|
| BSBPEF501   Manage personal & professional development  |
| TERM 5  |
|   |
| BSBWHS521  Ensure a safe workplace for a work area BSBCRT511   Develop critical thinking in others            |
| TERM 6  |
| BSBSUS511   Develop workplace policies & procedures for sustainability BSBCMM511   Communicate with influence |
| EER OUTCOMES: ior Manager (Public Sector)   Legal Practice Manager  |
|   |



### Advanced Diploma of Leadership and Management

Advance your career and move into senior management roles. Strengthen your leadership behaviour, learn how to apply sound financial and business operational skills.



### **Graduate Diploma of Strategic Leadership**

Learn to strategically manage and lead a team to achieve critical thinking in order to generate ideas and provide solutions to complex problems.







SYDNEY CITY, BONDI. DARWIN, MELBOURNE, GOLD COAST, BYRON BAY



### **DURATION**

BSB40920 | CRICOS 103917J CERTIFICATE IV IN PROJECT MANAGEMENT PRACTICE

BSB50820 | CRICOS 104115B DIPLOMA OF PROJECT MANAGEMENT

6 Terms

BSB60720 | CRICOS 104432M ADVANCED DIPLOMA OF PROGRAM MANAGEMENT 6 Terms

BSB80220 | CRICOS 106541A GRADUATE DIPLOMA OF PORTFOLIO MANAGEMENT

Each term consists of 6 weeks of study and 2 weeks holiday



### **INTAKE DATES**

January March May July

September November



Face to face on campus or Virtual Blended model



### **TUITION FEE**

Please go to our website at www.ihbc.edu.au for more information



A course in Project Management will help you apply a practical approach to a specific project; and give you the skills to prioritise and use analytical thinking.

\*Program, delivery mode and timetables are subject to change + Internship opportunities are available for this program

### **Certificate IV in Project Management Practice**

This qualification is for individuals who identify and apply project management skills and knowledge in a wide variety of contexts.



### Diploma of Project Management

BSBPMG534| Manage project human resources

BSBPEF501 | Manage personal & professional developme

This qualification is for individuals who want to manage multiple projects by leading and directing teams.

Support Project Operations | Be a part of a Project Management Team

CRICOS 104115B BSBPMG532 | Manage project quality BSBPMG535 | Manage project information & communication BSBPMG540 | Manage project integration BSBPMG536 | Manage project risk BSBPMG533| Manage project cost BSBPMG530 | Manage project scope BSBSUS511 | Develop workplace policies & procedures for BSBSTR501 | Establish innovative work environments sustainability

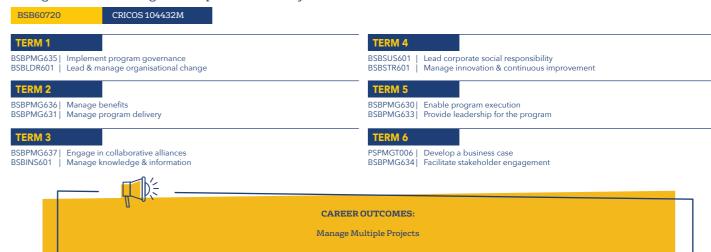


BSBPMG531 | Manage project time BSBSTR502 | Facilitate continuous improvement



### **Advanced Diploma of Program Management**

This qualification reflects the role of individuals who apply specialised knowledge and skills, together with experience in program management across a range of enterprise and industry contexts.



### Graduate Diploma of Portfolio Management

Designed to develop individuals' ability to make high-level decisions and implement a range of projects, programs and portfolio management functions in varied contexts.







SYDNEY CITY, BONDI. DARWIN, MELBOURNE, GOLD COAST, BYRON BAY



**DURATION** Each term consists of 6 weeks of study and 2 weeks holiday



**INTAKE DATES** 

January March May

July September November



STUDY MODE

Face to face on campus or Virtual Blended model



**TUITION FEE** 

Please go to our website at www.ihbc.edu.au for more information

# **INFORMATION TECHNOLOGY**

In the last two decades, the ICT sector in Australia has significantly surpassed other industries in terms of economic

\*Program, delivery mode and timetables are subject to change + Internship opportunities are available for this program

### Advanced Diploma of Information Technology

This course is an advanced level qualification designed to give you the skills to lead in the ICT field. Transfer the skills and knowledge across networking, IT support, database development, programming, web development, process improvement and business skills.

CRICOS 106544J

| T | ER | M | 1 |
|---|----|---|---|
|   |    |   |   |

BSBCRT611 | Apply critical thinking for complex problem solving ICTICT618 | Manage IP, ethics and privacy in ICT environments

Implement security for applications ICTICT611 | Develop ICT strategic business plans

ICTDBS605 | Develop knowledge management strategies

ICTPRG605

Manage assessment and validation of ICT solutions Manage development of technical solutions from

BSBTWK502 | Manage team effectiveness ICTCYS608 | Perform cyber security risk assessments

Plan and manage troubleshooting advanced integrated IP networks ICTPMG613 | Manage ICT project planning

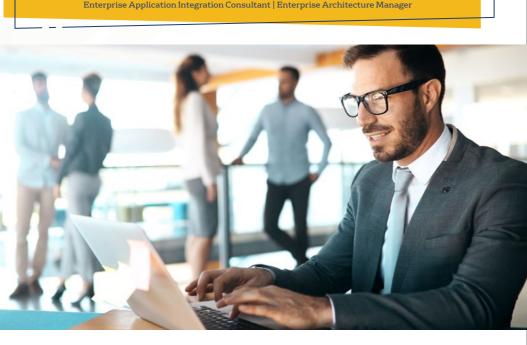
infrastructure for organisations Build advanced user interfaces

Promote workplace cyber security awareness & ICTICT608 | Interact with clients on a business level

CAREER OUTCOMES:

Knowledge Manager, E-Learning Manager | Software Manager







# **ACCOMMODATION** & TRANSFER

# Residential Accommodation

I am independent and I want to make friends from around the world!

Stay in a modern and purpose-built student residence. Choose from single or shared rooms and enjoy living with other students.

### **Key features:**

- Live 10-50 minutes from school
- · Single, twin or studio rooms with linens, clothes storage and study desk
- · Communal kitchen and living areas
- · Shared or private bathrooms
- · Coin-operated laundry facilities
- · Utilities and Wi-Fi included
- · Airport transfers from \$170/one way

# **Homestay Accommodation**

I want to improve my English and experience the Australian way of life!

Stay with a host family and experience life as a local 'Aussie'. Enjoy home-cooked meals and practise your English with native speakers, in a supportive home environment.

- · Live 30-60 minutes from school, by public transport
- · Private, furnished bedroom with linens, clothes storage, and study desk
- Meals included (Breakfast and Dinner on weekdays and Lunch included at weekends)
- · Utilities and laundry facilities included
- · Wi-Fi available at additional cost
- VIP upgrade options available
- Airport transfers from \$170/one way









# **GRADUATE JOB READY!**

We help to bridge the gap between theoretical education and what industry needs, providing students with practical experience in their chosen field.

ihBC offers internships via Outcome.Life.

The Outcome.Life internship program includes a 12-week work placement where you will be able to utilise the skills and knowledge you have developed through your studies at ihBC in the workforce.

Outcome.Life is not a recruitment agency, and is engaged purely in facilitating work placements. It is important to note that interns are not paid by the host employer, nor is there any guarantee of employment resulting from the placement. As the hours worked do not count as paid employment, student visa holders are able to work 40 hours per fortnight (as subject to visa conditions) in paid employment elsewhere.

IMPORTANT: Completing the 12 week internship is MANDATORY for students completing the Diploma of Social Media Marketing 10904NAT who do not have employment in a Social Media role.

Internship Program is offered to all students for other courses. Cost may be incured.

# ihear u



At International House we provide a service to improve our students' wellbeing and help them reach their potential during their studies.

ihear u has been designed to support students that could benefit from the opportunity to talk to someone who can provide you with tools to help you thrive. This service is now available across campuses at International House and ih Business College.

Fernanda is here to listen to you with a friendly, sympathetic and non-judgmental ear. She is a qualified counsellor, and a registered member of the Australian Counselling Association. Fernanda is also an ESL teacher and, as someone who migrated to Australia from Latin America, has experienced the hardship and culture shock of being an international student and starting a new life far from home and family. Fernanda's skills and experience make her uniquely qualified as our Wellbeing Coordinator and Counsellor.

She is available for appointments if you would like a confidential conversation about your wellbeing concerns. As well as individual and group sessions, Fernanda's program of emotional and psychological support includes workshops and the provision of resources.



# **LEARNING SUPPORT**

We offer a comprehensive learning support services to all our students across all of our campuses.

- On-the-job Training, Webinars, Workshops, Virtual and Blended model options.
- Learning and Assessment Support provided by trainer and assessor, through regular contact via multiple modes.
- Workshops at the client's or our venue, and online units.
- Quality training resources and materials. All resources and delivery can be customised with the inclusion of the client's standards, policies, and procedures.
- An industry-specific training plan customised to each learner's role.
- An induction session for all supervisors and participants with the provision of Student Handbooks and a Supervisor Guide.
- Language, Literacy and Numeracy support.

- On-the-job training, scenarios and examples are used to develop understanding, and where no employment is obtained, internships are available.
- Activities and projects including on-the-job work tasks can be included with scenarios and examples to develop understanding.
- On-the-job training coupled with a coaching and mentoring service for each participant, to provide learning outcomes in industry and achieve the appropriate competencies.
- Develop an agreed assessment strategy specific to your organisational and individual
- Online Surveys are to be contextualised to meet, monitor, and review the industryspecific outcomes of the programs through the learner's and business objectives.

For the full list of our support please go to www.ihBC.edu.au

ihearu@ihsydney.com.au

Please contact Fernanda

to make an appointment at



### **CREDIT TRANSFER RECOGNITION**



UNIVERSITY OF CANBERRA

University of Canberra CRICOS Code 00212K

### **COURSES**

Bachelor of Business Bachelor of Commerce

### **ENTRY REQUIREMENT**

Any AQF5 Level Australian Diploma

### **CREDIT GRANTED**

24 credit points

## **VET ARTICULATION**

### **COURSES**

NSW/QLD/VIC/SA | HE

Bachelor of Business



Torrens Uni CRICOS Code 03389E

Griffith University CRICOS Code 00233E

### **ENTRY REQUIREMENT**

Diploma of Business, Leadership & Management, Advanced Diploma of Leadership & Management

### **CREDIT GRANTED**

80 credit points (Diplomas) | 100 credit points (Advanced Diploma)

### **COURSES**

QLD | HE

ACT | HE

Bachelor of Business

### **ENTRY REQUIREMENT**

Diploma of Business, Leadership & Management, Project Management, Marketing & Communication or Social Media

### **CREDIT GRANTED**

- 40CP credit transfer awarded for completion of the Diploma of Business (BSB50215);
- 40CP credit transfer awarded for completion of the Diploma of Project Management (BSB51415);
- 50CP credit transfer awarded for completion of the Diploma of Leadership and Management (BSB51918);
- 50CP credit transfer awarded for completion of the Diploma of Marketing and Communication (BSB52415);
- 40CP credit transfer awarded for completion of the Diploma of Social Media Marketing (10118NAT).

### **COURSES**

NSW/VIC | HE



Kent CRICOS Code 00161E

Bachelor of Accounting Bachelor of Business Bachelor of Information Technology

### **ENTRY REQUIREMENT**

Diploma and Advanced Diploma of Business, Leadership & Management, Project Management, Marketing & Communication.

### **CREDIT GRANTED**

**CLICK HERE** 

# macleay college

Macleay College CRICOS Code 00899G

### **COURSES**

NSW/QLD/VIC | HE

Bachelor of Business

Bachelor of Business (Accounting)

Bachelor of Advertising & Media

Bachelor of Digital Media

Bachelor of Journalism

### **ENTRY REQUIREMENT**

Diploma and Advanced Diploma of Business, Leadership & Management, Project Management, Marketing & Communication, Social Media Marketing.

### **CREDIT GRANTED**

Diploma of Business, Leadership and Management: 8 credit units (towards Bachelor of Business only)

Diploma of Marketing & Communication: 6 credit units towards all Bachelor programs except Bachelor of Journalism and Bachelor of Business (Accounting)

Diploma of Project Management: 4 credit units (towards Bachelor of Business only)

Diploma of Social Media Marketing: 8 credit units towards Bachelor of Advertising & Media and Bachelor of Digital Media only.

### **COURSES**

Bachelor of Business with major in:

- Accounting
- · Business Administration
- Business Economics

### Finance

### **ENTRY REQUIREMENT**

Diploma and Advanced Diploma of Business, Leadership & Management, Project Management, Marketing & Communication.

### **CREDIT GRANTED**

1 year credit (Diplomas and Advanced Diploma) 8 units



UNE CRICOS Code 00003G

### COURSES

Bachelor of Business

### **ENTRY REQUIREMENT**

 $Diploma\, and\, Advanced\, Diploma\, of\, Business, Leadership\, \&\, Management,$ Project Management, Marketing & Communication.

### **CREDIT GRANTED**

1 year credit (Diplomas) | 1.5 years credit (Advanced Diploma)



Bachelor of Enterprise Management Systems

### **ENTRY REQUIREMENT**

Diploma of Project Management, Diploma of Leadership & Management, Diploma of Business (Digital Transformation), Diploma of Marketing & Communication, Advanced Diploma of Program Management, Advanced Diploma of Leadership & Management

### **CREDIT GRANTED**

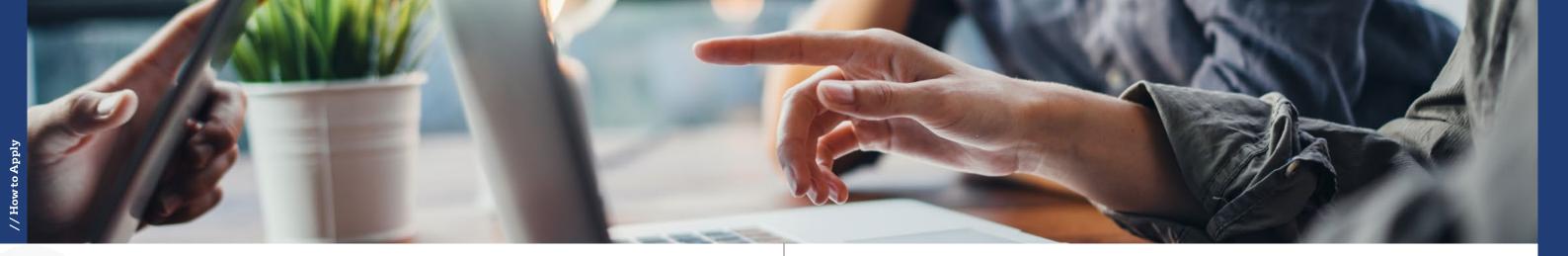
8 subjects credit points (Diplomas)

12 subject credit points (Advanced Diploma)



niversity of Southern Queensland CRICOS Code QLD 00244B ty of Southern Queensland CRICOS Code NSW 02225N





# **HOW TO APPLY**

### **Application and Enrolment Procedure:**

Your student application and enrolment will be assessed with the required evidence provided:

- · Have read the Terms & Conditions
- · Met course entry requirements
- · Completed the enrolment form online using the application portal
- · Payment of fees before the commencement of training

## The application for enrolment must be accompanied by the following certified documents:

- Evidence of IELTS proficiency or equivalent for International students
- Evidence of a School Certificate or equivalent secondary schooling outcome
- Any Academic Transcripts and Certificates
- Other documents such as evidence of work experience i.e. resume, portfolio

### How to Apply for a VET Student Loan:

VSL is for Domestic Students only

- 1. Read the Vet Student Loan Booklet.
- Apply for a Tax File Number from the ATO if you don't already have one.
- Gather evidence of your citizenship status and academic suitability to support your loan application if we don't already have the required documents.
- If you are under 18, have your parent or guardian complete a VET Student Loans Parental Consent Form. This is not necessary if you have been assessed by Centrelink for the independent rate of Youth Allowance but you will need to provide a Centrelink Income Statement as evidence of this.
- 5. ihBC will verify your eligibility and register your student details in the Government eCAF
- You will receive an email from the Government eCAF system and, using details in that email, are required to log in to eCAF to enter your Tax File Number and confirm your loan.

# **ENTRY REQUIREMENTS**

### BSB30120 | Certificate III in Business

### **Domestic Students:**

- Be a minimum of 18 years of age
- Minimum of ROSA (Record of School Achievement) or equivalent LLN\*
- Access to a laptop or tablet for home and classroom use.

### International Students:

- Be a minimum of 18 years of age
- Minimum of ROSA (Record of School Achievement) or equivalent LLN\*
- Have an IELTS or equivalent score of 5.0 and with no less than 4.5 in any band
- 4. Access to a laptop or tablet for home and classroom use.

BSB40120 | Certificate IV in Business BSB40820 | Certificate IV in Marketing & Communication BSB40520 | Certificate IV in Leadership & Management BSB40920 | Certificate IV in Project Management Practice

### **Domestic Students:**

- 1. Be a minimum of 18 years of age
- 2. Minimum of year 12 higher school certificate or equivalent
- 3. Access to a laptop or tablet for home and classroom use.

### **International Students:**

- Be a minimum of 18 years of age
- Minimum year 12 higher school certificate or equivalent\*\*
- Have an IELTS or equivalent score of 5.5 with no less than 5.0 in any band
- 4. Access to a laptop or tablet for home and classroom use.

## 10904NAT | Diploma of Social Media Marketing

### Domestic Students:

- Be a minimum of 18 years of age
- 2. Minimum of year 12 higher school certificate or equivalent
- Intermediate computer skills
- Access to a laptop or tablet for home and classroom use.

### International Students:

- Be a minimum of 18 years of age
- Minimum of year 12 higher school certificate or equivalent\*\*
- Intermediate computer skills
- Have an IELTS or equivalent score of 5.5 with no less than 5.0 in any band and
- Access to a laptop or tablet for home and classroom use.

Note: Equivalent Year 12 for International Students is educational equivalent in home country or International Baccalaureate

Note: LLN equivalent for

international students is a

10-week ELICOS course.

### **VSL Students**

- Be a minimum of 18 years of age
- Minimum of year 12 higher school certificate or equivalent,
- Certificate IV from any training package, or
- Complete LLN test to ACSF Level 3 under supervision at ihBC campus
- Access to a laptop or tablet for home and classroom use.

### **VSL Students**

VSL Students

Be a minimum of 18 years of age

Hold Diploma level qualification

from the BSB training package

Access to a laptop or tablet for

home and classroom use.

- Be a minimum of 18 years of age
- Minimum of year 12 higher school certificate or equivalent
- Hold BSB40820 Certificate IV in **Marketing and Communications**
- Access to a laptop or tablet for home and classroom use.

BSB50120 | Diploma of Business BSB50420 | Diploma of Leadership & Management BSB50820 | Diploma of Project Management

### **Domestic Students:**

- Be a minimum of 18 years of age
- Minimum of year 12 higher school certificate or equivalent or
- Certificate IV from any training package
- Access to a laptop or tablet for home and classroom use.

### **International Students:**

- Be a minimum of 18 years of age
- Minimum of year 12 higher school certificate or equivalent\*\* or
- Certificate IV from any training package
- Have an IELTS or equivalent score of 5.5 with no less than 5.0 in any band and
- Access to a laptop or tablet for home and classroom use.

### BSB50620 Diploma of Marketing & Communication

### **Domestic Students:**

- Be a minimum of 18 years of age
- Minimum of year 12 higher school certificate or equivalent and
- Hold BSB42415 Certificate IV in Marketing and Communication, or
- Hold the following units (or equivalent competencies):
  - BSBCMM411 Make presentations
  - BSBCRT412 Articulate, present and debate ideas
  - BSBMKG433 Undertake marketing activities
  - BSBMKG435 Analyse consumer behaviour
  - · BSBMKG439 Develop and apply knowledge of communications industry; and
  - SBWRT411 Write complex documents; or
  - · Have two years equivalent full-time relevant work experience
- Access to a laptop or tablet for home and classroom use.

### International Students:

- 1. Be a minimum of 18 years of age
- 2. Minimum of year 12 higher school certificate or equivalent\*\* and
- 3. Hold BSB42415 Certificate IV in Marketing and Communication, or
- 4. Hold the following units (or equivalent competencies):
  - BSBCMM411 Make presentations
  - BSBCRT412 Articulate, present and debate ideas
  - · BSBMKG433 Undertake marketing activities
  - BSBMKG435 Analyse consumer behaviour
  - BSBMKG439 Develop and apply knowledge of communications industry; and
  - · BSBWRT411 Write complex documents; or
  - · Have two years equivalent full-time relevant work experience
- Have an IELTS or equivalent score of 5.5 with no less than 5.0 in any band
- 6. Access to a laptop or tablet for home and classroom use.

BSB60120 Advanced Diploma of Business, BSB60420 | Advanced Diploma of Leadership & Management

### **Domestic Students:**

- Be a minimum of 18 years of age
- Hold Diploma level qualification from the BSB training package and
- Access to a laptop or tablet for home and classroom use.

### International Students:

- Be a minimum of 18 years of age
- 2. Hold Diploma level qualification from the BSB training package
- 3. Have an IELTS or equivalent score of 5.5 with no less than 5.0 in any band and
- 4. Access to a laptop or tablet for home and classroom use.



### VSL Students

- Be a minimum of 18 years of age
- Minimum of year 12 higher school certificate or equivalent
- Certificate IV from any training package or
- Complete LLN test to ACSF Level 3 under supervision at IHBC campus and
- Hold BSB52415 Diploma of Marketing and Communications,

• Be a minimum of 18 years of age

• BSB50820 Diploma of

• BSB51415 Diploma of

Access to a laptop or tablet for

home and classroom use.

version)

Project Management or

Project Management (or

superseded equivalent

Access to a laptop or tablet for home and classroom use.

VSL Students

## BSB60520 Advanced Diploma of Marketing & Communication

### **Domestic Students:**

- 1. Be a minimum of 18 years of age
- Minimum of year 12 higher school certificate or equivalent and
- 3. Hold BSB52415 Diploma of Marketing and Communications, or
- 4. Hold:
  - BSBMKG541 Identify and evaluate marketing opportunities
  - BSBMKG542 Establish and monitor the marketing mix
  - BSBMKG552 Design and develop marketing communication plans
  - BSBMKG555 Write persuasive copy and
  - BSBPMG430 Undertake project work
- 5. Access to a laptop or tablet for home and classroom use.

### International Students:

- Be a minimum of 18 years of age
- Minimum of year 12 higher school certificate or equivalent\*\* and
- Hold BSB52415 Diploma of Marketing and Communications, or
- - BSBMKG541 Identify and evaluate marketing opportunities
  - BSBMKG542 Establish and monitor the marketing mix
- BSBMKG552 Design and develop marketing communication plans
- BSBMKG555 Write persuasive copy and
- BSBPMG430 Undertake project work; or
- Or have 4 years equivalent full-time relevant work exprience
- Have an IELTS or equivalent score of 5.5 with no less than 5.0 in any band and
- Access to a laptop or tablet for home and classroom use.

## BSB60720 | Advanced Diploma of Program Management

### **Domestic Students:**

- 1. Be a minimum of 18 years of age
- - · BSB50820 Diploma of Project Management or
  - · BSB51415 Diploma of Project Management (or a superseded equivalent version), or
- Have completed two years equivalent full-time relevant workplace experience at a significant level within a project or program environment within an enterprise
- 3. Access to a laptop or tablet for home and classroom use.

### International Students:

- 1. Be a minimum of 18 years of age
- - BSB50820 Diploma of Project Management or
- BSB51415 Diploma of Project Management (or a superseded equivalent version), or
- · Have completed two years equivalent full-time relevant workplace experience at a significant level within a project or program environment within an enterprise
- 3. Have an IELTS or equivalent score of 5.5 with no less than 5.0 in any band
- Access to a laptop or tablet for home and classroom use.

## BSB80220 | Graduate Diploma of Portfolio Management BSB80320 | Graduate Diploma of Strategic Leadership

### **Domestic Students:**

- 1. Be a minimum of 18 years of age
- 2. Have:
  - a Diploma or Advanced Diploma qualification in related fields of study and 3 years equivalent full-time relevant workplace experience at a significant level of project or program leadership and management responsibility and/or complexity in an enterprise,
  - a Bachelor's degree in related fields of study and 2 years equivalent full-time relevant workplace experience at a significant level of project or program leadership and management responsibility and/or complexity in an enterprise, or
  - five years equivalent full-time relevant workplace experience at a significant level of  $leadership \, and \, management \, responsibility \, and/or \, complexity \, in \, an \, enterprise.$
- Access to a laptop or tablet for home and classroom use.

### **International Students:**

- 1. Be a minimum of 18 years of age
- a Diploma or Advanced Diploma qualification in related fields of study and 3 years equivalent full-time relevant workplace experience at a significant level of project or program leadership and management responsibility and/or complexity in an enterprise,
- a Bachelor's degree in related fields of study and 2 years equivalent full-time relevant workplace experience at a significant level of project or program leadership and management responsibility and/or complexity in an enterprise, or
- five years equivalent full-time relevant workplace experience at a significant level of leadership and management responsibility and/or complexity in an enterprise.
- Have an IELTS or equivalent score of 5.5 with no less than 5.0 in any band and
- 4. Access to a laptop or tablet for home and classroom use.

## 10931NAT | Diploma of Digital Marketing 10787NAT | Advanced Diploma of Digital Marketing

### **Domestic Students:**

- Be a minimum of 18 years of age
- Minimum of year 12 higher school certificate or equivalent
- Access to a laptop or tablet for home and classroom use.

### **International Students:**

- Be a minimum of 18 years of age
- Minimum of year 12 higher school certificate or equivalent\*\*
- Have an IELTS or equivalent score of 5.5 with no less than 5.0 in any band and
- Access to a laptop or tablet for home and classroom use.

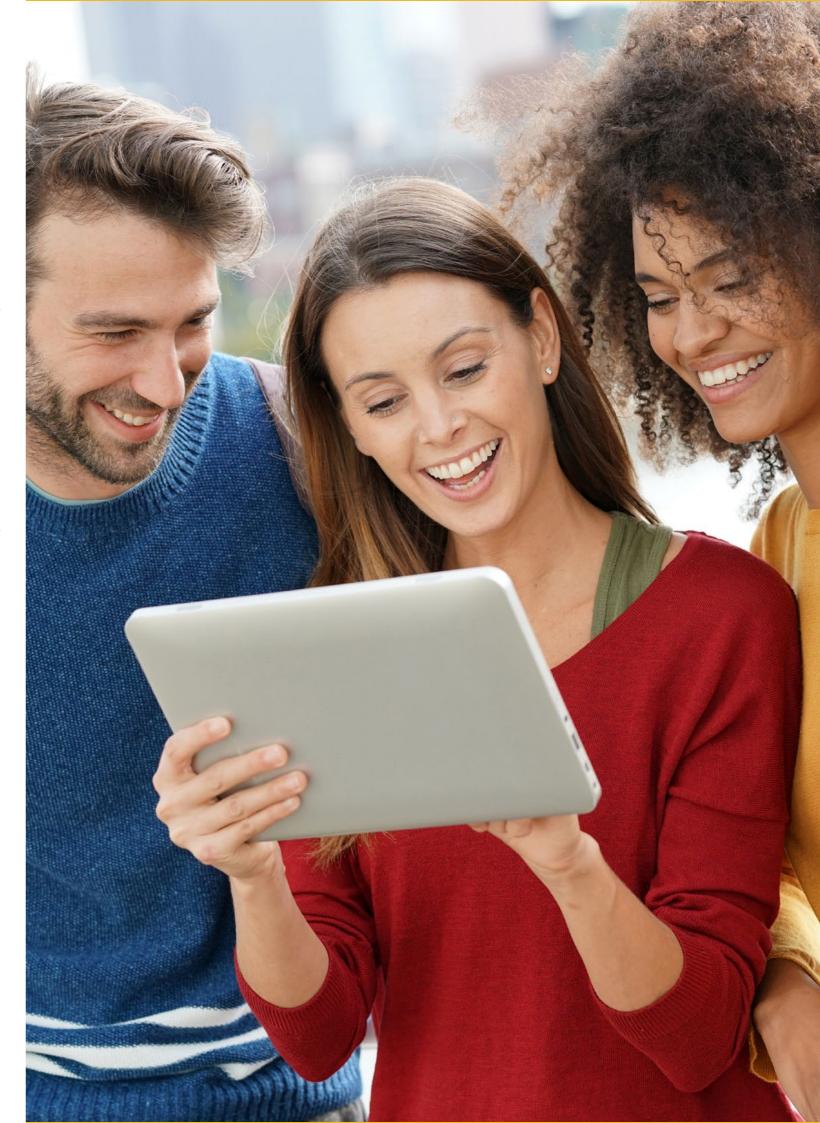
## CUA60420 Advanced Diploma of Creative Product Development ICT60220 Advanced Diploma of Information Technology

### **Domestic Students:**

- 1. Be a minimum of 18 years of age
- Minimum of year 12 higher school certificate or equivalent
- 3. Access to a laptop or tablet for home and classroom use.

### **International Students:**

- Be a minimum of 18 years of age
- 2. Minimum of year 12 higher school certificate or equivalent\*\*
- 3. Have an IELTS or equivalent score of 5.5 with no less than 5.0 in any band and
- 4. Access to a laptop or tablet for home and classroom use.



## **VSL Students**

- Be a minimum of 18 years of age • Minimum of year 12 higher
- school certificate or equivalent,
- Certificate IV from any training package, or
- Complete LLN test to ACSF Level 3 under supervision at ihBC campus
- Access to a laptop or tablet for home and classroom use.

# TERM DATES

2022

24 January | 21 March

16 May | 11 July

5 September | 31 October

2023

23 January | 20 March

15 May | 10 July

4 September 30 October

2024

22 January | 18 March

13 May | 8 July

2 September | 28 October

# HEAR FROM OUR STUDENTS

"

# Francisco Vasquez

Peru

Diploma of Leadership & Management BSB50420 CRICOS 104159A



I chose to study at ihBC because I had heard a lot of good things about this institution, and because they are flexible with the timetable. I chose Leadership  $\upbeta$  Management because it will help me develop my career.

We've learnt a lot of things, like how important it is to develop a business plan, and how to handle feedback between stakeholders and staff, to achieve company goals. The course is helping me build my confidence, manage my team better, and it's improving my performance. It's very up to date, with the trainers using current topics that you can apply for current cases.

The trainers are amazing! They're friendly and helpful, and they share a lot of their experience so that you can improve your performance. They bring dynamic discussions to the classroom.

The course is delivered as Blended Learning, which means online and face-to-face classes. The trainers can give you the best in both ways.

The course is helping me build my confidence, manage my team better, and it's improving my performance.

"

# Isabella Bassanelli

Brazil

Diploma of Social Media Marketing 10904NAT CRICOS 105377E



I did some research about what I wanted to do, and the most special course that I found was Social Media Marketing at ihBC, because it was innovative, and it was just starting. I went to visit the school, and loved it, so it was a match!

You learn so much in Social Media Marketing: how to manage brands on social media, how to manage advertising, how to design and create marketing strategies, how to optimise organic media marketing. We learned lots of things that go way beyond social media as well.

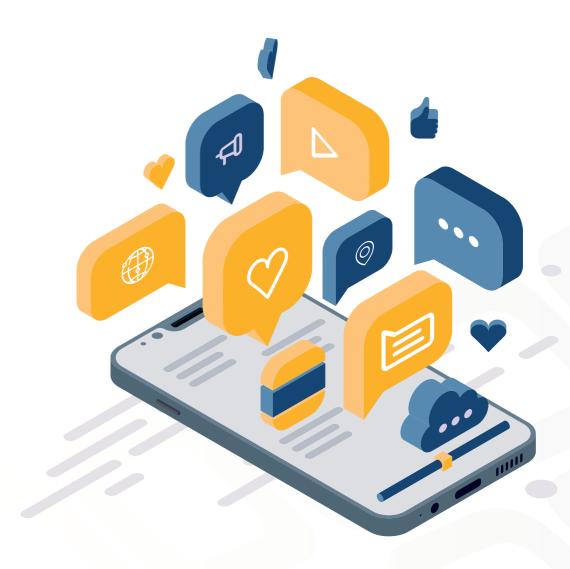
The trainers were wonderful! Nigel Lane was the main one that I had, and he was incredible – as a trainer, as a teacher, as a person.

Iloved my internship. Idid it with ZayZoon, which was a company that was a start-up. They're pretty strong in the market now, and it was fantastic – I've learned a lot. When I ended the course, they couldn't keep me on, but the networking was really important. My supervisor recommended me to another company and now I'm working with them as a marketing manager.

I believe that the course gives you enough to take on any kind of social media marketing job – social media marketing consultant, social media marketing manager, strategist. Basically, it's the whole lot.

The trainers were wonderful!





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